

CURRICULUM VITAE



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Larry Dongxiao QIU (丘东晓)

Biographical Data

Year of birth: 1961.

Place of birth: China.

Citizenship: Canadian

Education

- Ph.D., Economics, The University of British Columbia, Canada, 1993.
- M.A., Economics, The University of British Columbia, Canada, 1989.
- B.Sc., Mathematics, Zhongshan University, China, 1983.

Professional Employment Record

- January 2008 – Present: Professor, School of Economics and Finance, The University of Hong Kong
- July 2007 – December 2007: Professor, Department of Economics, Hong Kong University of Science & Technology (HKUST)
- 2007 -- Present: Adjunct professor, School of International Business Administration, Shanghai University of Finance and Economics, China
- 2006: Visiting professor, Kobe University, Japan
- July 2001 – June 2007: Associate professor, HKUST
- 2001 – 2003: Adjunct professor, Lingnan College (University), Zhongshan University, China.
- September 1993 – June 2001: Assistant professor, Department of Economics, HKUST.
- September 1983 – July 1987: Assistant lecturer, School of Management, Zhongshan University, China.

Publications in Refereed Journals

1. "China's antidumping: Is it retaliatory?", *Review of International Economics*, forthcoming, (with Xiaohua Bao)
2. "An empirical analysis of contracting by Chinese firms", *China Economic Review*, 21, 2010, 423-431. (with Yifan Hu)
3. "Does the Protection of Foreign Intellectual Property Rights Stimulate Innovation in the U.S.?", *Review of International Economics*, forthcoming. (with YU Huayang)
4. "Cross-border mergers and strategic alliances", *European Economic Review*, 54, 2010, 818-831
5. "The ASEAN+3 trading bloc", *Journal of Economic Integration*, 25(1), 2010, 1-31 (Lead Article) (with Fred Kwan)

6. "BOT contracts: Incentives and efficiency", *Journal of Development Economics*, forthcoming (with Susheng Wang)
7. "Technology Transfer and the South's Participation in an International Environmental Agreement", *Review of International Economics* 17(3), 2009, 409-427 (with Zhihao Yu)
8. "Endogenous lobbying positions", *Review of International Economics* 16(4), Sep 2008, 641-653
9. "International outsourcing and imperfect contract enforcement", *Asia-Pacific Journal of Accounting & Economics*, 14(3), Dec 2007, 315-336 (with Huayang Yu)
10. "Merger waves: A model of endogenous mergers", *Rand Journal of Economics*, 30(1), Spring 2007, 214-226 (with Wen Zhou)
11. "Trigger point mechanism and conditional commitment: Implications for entry, collusion and welfare", *Contemporary Economic Policy*, 25(2), April 2007, 156-169, (with Leonard Cheng and Michael Fung)
12. "A general equilibrium analysis of software development: Copyright protection and contract enforcement", *European Economic Review*, 50(7), October 2006, 1661-1682
13. "International mergers: Incentives and welfare", *Journal of International Economics*, January, 2006, 68, 38-58, (with Wen Zhou)
14. "Technology transfer, foreign direct investment, and international trade: A Ricardian approach", *Journal of Development Economics*, August 2005, 77(2), 477-501 (with Leonard Cheng and Guofu Tan)
15. "Lobbying, multisector trade and sustainability of free trade agreement", *Canadian Journal of Economics*, 2004, 37(4), 1061-1083
16. "Intellectual property rights, environmental regulations, and foreign direct investment", *Land Economics*, May 2004, 80(2), 153-173 (with Catherine Co and John List)
17. "Protection of trade for innovation: The roles of Northern and Southern tariffs", *Japan and the World Economy*, 2004, 16(4), 449-470 (with Edwin Lai)
18. "Interregional protection: Implications of fiscal decentralization and trade liberalization", *China Economic Review*, 14, 2003, 227-245. (with Jie Li and Qunyang Sun)
19. "Comparing sectoral FDI incentives: comparative advantages and market opportunities", *Annals of Economics and Finance* 4, 2003, 383-408
20. "Impact of terminal handling charges on overall shipping charges", *Transportation Research A*, vol. 37(8), 2003, 703-716. (with Mike Fung and Leonard Cheng)
21. "Optimal strategic trade policy under asymmetric information: Reply", *Journal of International Economics*, 61(1), 2003, 247-248
22. "The North's intellectual property rights standard for the South?", *Journal of International Economics*, vol. 59, 2003, 183-209; reprint in Keith E. Maskus (eds) *The WTO, Intellectual Property Rights and the Knowledge Economy*, (Cheltenham UK: Edward Elgar Publishing, Volume 1 in the Series *Critical Perspectives on the Global Trading System*), 2004. (with Edwin Lai)
23. "Keiretsu and relationship-specific investment: Implications for market-opening policies", NBER Working Paper #8279, *Journal of International Economics*, vol. 58, 2002, 49-79. (with Barbara Spencer)
24. "Keiretsu and relationship-specific investment: A barrier to trade?", NBER Working Paper #7572, *International Economic Review*, vol. 42(4), 2001, 871-901. (with Barbara Spencer)
25. "Anti-dumping measures as a tool of protectionism: A mechanism design approach", *Canadian Journal of Economics*, vol. 34(3), 2001, 639-660. (with Leonard Cheng and Keith Wong)
26. "Export, foreign direct investment and local content requirement", *Journal of Development Economics*, vol. 66, 2001, 101-125. (with Zhigang Tao)
27. "Credit rationing and pattern of new product trade", *Journal of Economic Integration*, vol. 14(1), 1999, 75-95

28. "Policy on international R&D cooperation: subsidy or tax?", *European Economic Review*, vol. 42, 1998, 1727-1750. (with Zhigang Tao)
29. "On the dynamic efficiency of Bertrand and Cournot equilibria", *Journal of Economic Theory*, vol. 75(1), 1997, 213-229
30. "Why can't countervailing duties deter export subsidization?", *Journal of International Economics*, vol. 39, 1995, 249-272
31. "Strategic trade policy under uncertainty", *Review of International Economics*, 3(1), 1995, 75-85
32. "Optimal strategic trade policy under asymmetric information", *Journal of International Economics*, vol. 36, 1994, 333-354

Revise and Resubmit in Refereed Journals

33. "Do Technical Barriers to Trade Promote or Restrict Trade? Evidence from China", revised and resubmitted to *Asia-Pacific Journal of Accounting and Economics*.

Books, Book Chapters and Book Review

1. Zhigang Li and Larry Qiu, "Cross-border mergers and acquisitions within APEC and their implications for exports ", *Asia-Pacific Economic Cooperation*, 2009, http://publications.apec.org/publication-detail.php?pub_id=918
2. Qiu, Larry, et al., *International Trade and Investment* (in Chinese), People's Publishing Co. Shanghai, 2008
3. Sun, Qunyan, Larry D. Qiu and Li, Jie, "The Pearl River Delta: A World Workshop", in: Kevin Zhang (ed.) *China as a World Workshop*, June 5, 2006, Routledge, Taylor & Francis Group.
4. Chen, Kong-Pin, Chengzong Qin and Larry D. Qiu, "The value of multilateral trade liberalization and the need for third-party sanction", in: Seiichi Katayama and Heinrich Ursprung (eds.) *Political Economy in a Globalized World*, 2004, Springer Verlag.
5. Qiu, Larry and Changqi Wu, "FDI and its effects on Hong Kong's industry structure", Ch. 5, in Kayoko Kitamura (ed.), *FDI of Asian NIEs*, (in Japanese), 2002, IDE-JETRO (Tokyo).
6. Review on *Global Trade and Conflicting National Interests* by Ralph E. Gomory and William J. Baumol (MIT Press, 2000), appearing in *Economic Record*, Vol. 78, Iss 241, June 2002, 235-236.
7. Kwong Kai-Sun, Chau Leung-Chuen, Francis Lui and Larry D. Qiu, *Industrial Development in Singapore, Taiwan and South Korea*, 2001, World Scientific Publishing Co. Pte. Ltd.
8. Cheng, Leonard, Larry D. Qiu and Guofu Tan, "Foreign direct investment and international fragmentation of production", in: Sven Arndt and Henryk Kierzkowski (eds.) *Fragmentation: New Production Patterns in the World Economy*, Oxford University Press (New York), 2001, 165-186.
9. Qiu, Larry D., "Case study: People's Republic of China", Chapter 5 in D. Das (eds.), *Asian Exports*, Oxford University Press, 2000, 167-206.
10. Lui, Francis and Larry D. Qiu, *Cost & Productivity Trends and Patterns of Specialisation in APEC*, 1999, Asia Pacific Economic Forum.

Working Papers

1. "IPR enforcement in countries with market imperfection" (with Jiahua Che and Wen Zhou)

2. "Trade, capital redistribution and endogenous firm structure" (with Wen Zhou)
3. "Mergers, divestitures and industry reorganization" (with Wen Zhou)
4. "How are acquirers and targets different?" (with Qing Liu)

Cases Written for Teaching

- "China's foreign trade and investment: The case of automobile industry"(1997).
- "China's foreign trade and investment: The case of foreign trade corporation (GLIPEEC)" (1997).
- "China's Automotive Industry" (2005)
- "China's Textile and Clothing Industry" (2005)
- "China's Telecommunication Industry" (2005)

Presentation (Partial List)

- "Multilateral environmental agreements and environmental technology transfer", presented in the international conference in Honor of Gregory Chow "China and the World Economy", held in Hong Kong, June 14-16, 2002, and the international conference on "Environment and Trade in the Age of Globalization", held in Nagoya, Japan, July 18-19, 2002.
- "Interregional protection in China: Implications of tax reform and trade liberalization", presented in the international conference on "WTO, China and the Asian Economies", held in Hong Kong, November 9-10, 2002.
- "Can technology transfer induce the South to sign international environmental agreements?", presented in the Special Session on the Global Environment at 2003 Australasian Meeting of the Econometric Society, held in Sydney, July 9-11, 2003.
- "Will technology transfer induce the South to join an international environmental agreement?", presented in IEFS session of the ASSA Meetings, held in San Diego, January 3-5, 2004.
- "International mergers: incentives and welfare", (1) presented in the Hitotsubashi Conference on WTO and Globalization: Theoretical and Empirical Investigations on International Trade and FDI, Tokyo, December 12-14, 2003; (2) presented in the Mid-west International Economics Meeting, Indianapolis, April 30 – May 2, 2004; (3) presented in the KIEB Conference on New Dimensions in International Trade, Kobe, December 11-12, 2004; (4) presented at the University of Hong Kong, 2004.
- "Contract geography: an empirical analysis of contracting in China", presented in the IO workshop, Beijing, June, 2005.
- "A general equilibrium analysis of software development: Copyright protection and contract enforcement", presented in the Asia Pacific Trade Seminars, Tokyo, July 2005.
- "Endogenous mergers in industries with heterogeneous firms", (1) presented in the Asia Pacific Trade Seminars, Tokyo, July, 2005; (2) presented at Renmin University (Beijing), December, 2005.
- "Technology transfer and the South's participation in an international environmental agreement", presented at Kobe University, March, 2006.
- "Strategic trade policies and recent developments in international trade", invited lecture at Shanghai University of Finance and Economics, June 2006.
- "Export, FDI and cross-border strategic alliances", presented in (1) a seminar at Tsinghua University (Beijing), April, 2006; (2) the second Asia Pacific Trade Seminars, Kobe, July 2006; (3) the ETSG meeting, Vienna, September 2006; (4) a seminar at Peking University, November, 2006; (5) Hitotsubashi COE/RES Conference on International Trade and FDI, December, 2006; (6) National University of Taiwan; 2008

- “Recent developments in international trade and FDI research”, invited lecture at Southwest University of Finance and Economics, November, 2006
- “Economic analysis and policy”, invited lecture, delivered in the Economic Forum, Shantou University (China), December, 2006
- "China's antidumping: Is it retaliatory?" APTS (Sydney, 2008), China Economic Association Meeting (Macau, 2009) F12, F23.
- "Globalization, acquisitions and endogenous firm structure", seminars and conferences at Chinese University of Hong Kong (2009), Hong Kong University of Science and Technology (2009), The University of Hong Kong (2008), Peking University (2009), Hitotsubashi University (2009), Seoul National University (2008), ETSG Meeting (Rome, September, 2009), Taiwan Economic Association Annual Meeting (Taipei, 2009), Society of Advance Economic Theory Meeting (Italy, 2009), Sogang University (Seoul, 2009), Hito
- "Cross-border mergers and strategic alliances", Canadian Economic Association Meeting (Vancouver, 2008), International trade workshop in New South Wales University (Sydney, 2009), Hitotsubashi COE/RES Conference on International Trade and FDI, (December, 2009), Taiwan Economic Association Annual Meeting (Taipei, 2009), International Industrial Organization Conference (Vancouver, May 2010), 2nd IEFS China Conference (Beijing, May 2010), Peking University (May, 2010)
- "How are acquirers and targets different?", University of Washington (May 2010), Northeastern University (July, 2010)
- "Do Technical Barriers to Trade Promote or Restrict Trade? Evidence from China", The *Asia-Pacific Journal of Accounting and Economics* Symposium 2010 (May)
- "Free Trade Agreements", Lecture given in the 2010 Summer Training Program on International Trade and Investment (Shanghai, August, 2010)

Professional Services

- Guest Editor (2009-2010), *Review of International Economics*
- Guest Editor (2009-2010), *Review of Development Economics*
- Editorial Board Member (2008 -), *Journal of Korea Trade*
- Board Member (2005 -), Asia Pacific Trade Seminars
- Editorial Advisory Board (1998 -), *East-West Journal of Economics and Business*
- Member of the Examination Committee on An Zi Jie (安子介) Awards on International Trade Research (2010)
- External Examiner of the Master of International Banking and Finance Program, Lingnan University (Hong Kong, 2010)
- External Examiner of the Master Program in Competition, Hong Kong Polytechnic University (2009)
- Founding President (2010 -), China Trade Research Group
- Director (2009 -), China Trade and Investment Workshops
- Referee for American Economic Review, Journal of International Economics, International Economic Review, European Economic Review, International Journal of Industrial Organization, Canadian Journal of Economics, Review of international Economics, Journal of Industrial Economics, Journal of Environmental Economics and Management, Journal of Banking and Finance, and many others
- Reviewer for RGC Competitive Earmarked Research Grant (Hong Kong)
- Reviewer for National Science Foundation (NSF)
- Reviewer for Social Science and Humanities Research Council (Canada)

- Hon. Secretary, Hong Kong Economic Association (2001- 2005, 2009 -)
- External Thesis Examiner, The Chinese University of Hong Kong (2001-)
- Founding President, China Trade Research Group (2010 -)

Professional Membership

- American Economic Society
- Royal Economic Society
- Canadian Economic Association
- European Economic Association
- International Economics and Finance Society
- Hong Kong Economic Association
- Econometric Society
- Western Economic Association International
- China Economic Association

Courses Taught

- Foreign Trade and Investment in China (undergraduate)
- Globalization: Trade, Investment and Exchange Rates (undergraduate)
- Introductory Microeconomics (undergraduate)
- International Trade and Finance (undergraduate)
- Asia-Pacific Economies (undergraduate)
- China's Foreign Trade and Investment (MBA and undergraduates)
- China Industry Analysis (MBA and MSc)
- International Trade: Theory, Empirics and Policy (graduate)
- International Trade and Finance (graduate)
- Business, Government and Macroeconomics (EMBA)
- Theory of International Trade (Master of Economics)

Committee Services

- 2008-present, Director of the Master of Economics Program, School of Economics and Finance, HKU.
- 2004-2007, Director of the MSc Program Committee, member of the Executive Committee and Recruiting Committee, Department of Economics, HKUST.
- 2004 -- 2005, Coordinator of the Postgraduate Committee, Department of Economics, HKUST.
- 2003 -- 2004, member of the Committee on Undergraduate Studies of HKUST.
- 2002 -- 2003, member of the Postgraduate Committee and the Recruiting Committee, Department of Economics, HKUST.
- 2000 – 2002, member of the Postgraduate Committee, the Seminar Committee, the Recruiting Committee and the Executive Committee, Department of Economics, HKUST.
- 1997 – 1999, member of the Executive Committee, Department of Economics, HKUST.
- 1996 – 1999, 2001-2002, Coordinator of the Undergraduate Committee, Department of Economics, HKUST.

- 1993 – 1996, member of the Undergraduate Committee, Department of Economics, HKUST.

Supervision

As supervisor

- 1998, MBA research project “Foreign brewers in China: Entry strategy and challengers” (Nelson Lam, Mable Poon, Aldous Wong and Terence Yeung).
- 1999, MBA research project “Taiwan air express market Study” (Kenny Chung, Chris Kinnan, Benny Kwok, Brian Shen and Masson Tang).
- 2000, MPhil Thesis “Does the win-win model really exist? – An analysis of the BOT contract”, (YANG Jun).
- 2005, MPhil thesis, “Cooperative R&D” (Leo Ng).
- 2006, PhD thesis, “Essays on outsourcing and IPR protection” (YU Huayang)

On the thesis committee

- 1998, PhD Thesis “Essays on the Hong Kong container handling industry” (King-Fai Fung).
- 2000, MPhil Thesis “The impact of China’s WTO accession on the inflow of the foreign direct investment” (XIAO Qian).
- 2000, PhD Thesis “The impact of China’s accession to the WTO and the agreement on textiles and clothing” (MOK Siew Choy).

Scholarships and Recognition

- Winner of the *Franklin Prize for Teaching Excellence* (HKUST) for the Undergraduate Year Three Teaching category (Fall 2003)
- Nominated for the *Franklin Prize for Teaching Excellence* (HKUST) for the Undergraduate Year Three Teaching category (Fall 2002)
- *Dean’s Letter* for excellent teaching evaluation rating for China’s Foreign Trade and Investment (Spring 1998, Spring 2000), International Trade and Finance (Spring 2002, Fall 2002, Fall 2003) and International Trade: Theory, Empirics and Policy (Fall 2003)
- Biographee, *Marquis Who’s Who in America*, (2004, 2007).
- Biographee, *Marquis Who’s Who in the World*, 19th Edition (2001).
- Biographee, *2000 Outstanding Intellectuals of the 21st Century*, 2nd edition, IBC.
- SSHRCC Postdoctoral Fellowship, the Social Sciences and Humanities Council of Canada, 1993-1995(Declined.)
- University Graduate Fellowship, University of British Columbia, 1988-92.

External Research Awards

- RGC Competitive Earmarked Research Grant 1996-97, No. HKUST598/96H, I am the Principal Investigator of the project entitled “Industrial reform in transitional economies: The Chinese airline industry” (Co-investigator: Anming Zhang), HK\$345,000.
- RGC Competitive Earmarked Research Grant 1997-98, No. HKUST6211/97H, I am the Co-Investigator of the project entitled “An economic analysis of Hong Kong’s container handling industry” (Principal Investigator: Leonard Cheng), HK\$200,000.
- RGC Competitive Earmarked Research Grant 1999-2000, No. CityU1145/99H, I am the Co-Investigator of the project entitled “The economic impact of the agreement on Trade-related Aspects of Intellectual Property Rights under the auspices of the World Trade Organization, with special focus on China and East Asia” (Principal Investigator: Edwin Lai), HK\$450,000.

- RGC Competitive Earmarked Research Grant 2000-2001, No. HKUST6412/00H, I am the Principal Investigator of the project entitled “Local content requirement and its implications for international trade and foreign direct investment” (Co-investigator: Zhigang Tao), HK\$441,817.
- German Academic Exchange Service and the RGC of Hong Kong, G_HK027/00, “The political economy of FDI in China”, I am the Principal Investigator on the Hong Kong side (HK\$29,800) and the Principal Investigator on the German side is Heinrich Ursprung (DM10,000).
- RGC Competitive Earmarked Research Grant 2005-2006, No. HKUST6428/05H, I am the Principal (and sole) Investigator of the project entitled “Trade, FDI and cross-border M&A”, HK\$296,000.
- RGC Competitive Earmarked Research Grant 2006-2007, No. HKUST6568/06H, I am the Co-Investigator of the project entitled “Horizontal merges among heterogeneous firms” (Principal Investigator: Wen Zhou), HK\$264,000.
- RGC Competitive Earmarked Research Grant 2008-2010, No. HKU643108H, I am the Principal Investigator of the project entitled “An empirical analysis of antidumping filings and decisions” (Co-Investigator: Xiaohua Bao), HK\$355,000

Internal Research Awards

- Direct Allocation Grant, HKUST, 1999-2000, DAG99/00.BM20, “Trade and intellectual property right protection”, HK\$50,000.
- Direct Allocation Grant, HKUST, 2003-2004, DAG03/04.BM28, “An analysis of sustainability of free-trade agreements”, HK\$100,000.
- Direct Allocation Grant, HKUST, 2004-2005, DAG04/05.BM19, “Environmental technology transfer and international environmental agreement”, HK\$60,000.
- Seed Funding Programme for Basic Research, HKU, 2008-2010, 200804159002, “The impacts of foreign countries’ intellectual property rights protection on innovation in the U.S.”, HK\$120,000.
- Mrs. Li Ka Shing Fund of the University of Hong Kong, 2008-2011, “The impacts of current economic condition changes on processing trade in China”, HK\$90,000.

Consultancy and Public Services

- Member, Committee on the Promotion of Civic Education of Hong Kong (2009 -)
- Member of the Poverty Reduction Network Advisory Group, UNDP, United Nations (2005-)
- Research project for Japan External Trade Organization (JETRO) (2002)
- Research projects for The Hong Kong SAR Government (1996-1998, 2006-07, 2008-09)
- Research project for The Asian Development Bank (1997-1998)
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Media Interviews

- Voice of America
- BBC
- TVB (Hong Kong)
- ATV (Hong Kong)
- Phoenix TV (Hong Kong)
- Wall Street Journal